

Alexander D. Stajkovic

M. Keith Weikel Distinguished Chair in Leadership
adstajkovic@wisc.edu | www.stajkovic.biz | (608) 265-2947

EDUCATION

Ph.D., University of Nebraska-Lincoln, 12/1996
 Major: Organizational Behavior | Minor: Research Methods
 M.A., Management, University of Nebraska-Lincoln, 1993
 B.Sc., Economics, University of Belgrade (Serbia), 1991



POSITIONS

University of Wisconsin-Madison

Wisconsin School of Business (WSB)
 Department of Management and Human Resources

- ❑ M. Keith Weikel Distinguished Chair in Leadership, 2015-Present
- ❑ M. Keith Weikel Professor in Leadership, 2013-2015
- ❑ The Procter & Gamble Chair in Business, 2007-2013
- ❑ Associate Professor, 2006 | Assistant Professor, 1999-2005

African Studies Program
 Faculty affiliate by invitation, 2018-present

Stanford University

Psychology Department, Visiting Scholar, 2007-2008

University of California-Irvine

Graduate School of Management, Visiting Assistant Professor, 1997-1999

Washington State University

Management Department, Visiting Assistant Professor, 1996-1997

HONORS

- ❑ [*Three professors shaping the future of business*](#), *The New York Times*, 11/6/18.
- ❑ [*Stajkovic named most influential organizational behavior textbook author*](#), 8/20/18.
- ❑ *Journal of Applied Psychology*, Editor nomination by APA, 2019, 2013.
- ❑ *Gaumnitz Distinguished Research Award*, WSB, 2007.
- ❑ *Mabel Chipman Excellence in Teaching Award*, WSB, 2005.
- ❑ *Early Career Contribution to Industrial/Organizational Psychology*, nominated by Division 14, SIOP, of the American Psychological Association (APA), 2001.
- ❑ *Self-efficacy and work-related performance: A meta-analysis*, article nominated for *Best Paper Published in Organizational Behavior*, Academy of Management, 1999.
- ❑ *Excellence in Teaching Award* (as voted by students), Univ. of California-Irvine, 1998.

PUBLICATIONS

29. Stajkovic, A.D., & Sergent, K. (2019). [*Cognitive Automation and Organizational Psychology: Goal Priming as a New Source of Competitive Advantage*](#). Monograph. New York, NY: Routledge. Release date June 14, 2019.
28. Stajkovic, A.D., & Sergent, K. (2019). [*Management and Leadership*](#). Madison, WI: Research Paradigms Applied.
27. Stajkovic, A.D., & Sergent, K. (2019). Social cognitive theory. *Oxford Classics in Management* (pp. 1-16). Oxford University Press.
26. Stajkovic, A.D., Latham, G. P., Sergent, K., & Peterson, S. (2018). Can a CEO motivate employees without their awareness? *Journal of Business and Psychology*, Published early online in November 2018, pp. 1-12.
25. Sergent, K., & Stajkovic, A.D. (2018). Prime and prejudice. *Applied Psychology: An International Review*, Published early online in October 2018, pp. 1-58.
24. Stajkovic, A.D., Bandura, A., Locke, E. A., Lee, D., & Sergent, K. (2018). Test of three conceptual models of influence of the big five personality traits and self-efficacy on academic performance. *Personality and Individual Differences*, 120, 238-245.
23. Lee, D., Stajkovic, A.D., & Sergent, K. (2016). A field examination of the moderating role of group trust in group efficacy formation. *Journal of Occupational and Organizational Psychology*, 89, 856-876.
22. Stajkovic, A.D., Lee, D., Greenwald, J. M., & Raffiee, J. (2015). The role of core confidence higher-order construct in self-regulation of performance and attitudes: Evidence from four studies. *Organizational Behavior and Human Decision Processes*, 128, 29-48.
21. Lee, D, Stajkovic, A.D, Cho, B. (2011). Trust and emotion as antecedents of cooperation: Evidence from Korea. *Journal of Applied Social Psychology*, 41, 1603-1631.
20. Stajkovic, A.D., Carpenter, M., & Graffin, S. (2011). Charismatic leadership, social networks, and goal-setting among U.S. and Chinese executives. In Carpenter, M. (Ed.), *The Handbook of Research on Top Management Teams*. Edward Elgar Publishing.
19. Latham, G. P., Stajkovic, A.D., Locke, E. A. (2010). The relevance and viability of subconscious goals in the workplace. *Journal of Management*, 36, 234-255.
18. Luthans, F, & Stajkovic, A.D. (2009). Provide recognition for performance improvement. In Locke, E. A. (Ed.), *Handbook of Principles of Organizational Behavior* (2nd edition).
17. Stajkovic, A.D., Lee, D., & Nyberg, A.J. (2009). Collective efficacy, group potency, and group performance: Meta-analyses of their relationships, and test of mediation model. *Journal of Applied Psychology*, 94, 814-828.

16. Stajkovic, A.D. (2006). Development of a core confidence higher-order construct. *Journal of Applied Psychology, 91*, 1208-1224.
15. Stajkovic, A.D., Locke, E.A., & Blair, E. (2006). A first examination of the relationships between primed subconscious goals, assigned conscious goals, and task performance. *Journal of Applied Psychology, 91*, 1171-1180.
14. Carpenter, M.A. & Stajkovic, A.D. (2006). Social network theory and methods as tools for helping business confront global terrorism: Capturing the case and contingencies presented by dark social networks. In G. Suder (Ed.), *Corporate Strategies Under International Terrorism and Adversity* (pp. 7-19). UK: Edward Elgar Publishing.
13. Stajkovic, A.D., & Luthans, F. (2003). Behavioral management and task performance in organizations: Conceptual background, meta-analysis, and test of alternative models. *Personnel Psychology, 56*, 155-194.
12. Stajkovic, A.D., & Luthans, F. (2003). Social cognitive theory and self-efficacy: Implications for motivation theory and practice. In R. M. Steers, L. W. Porter, & G. A. Bigley (Eds.), *Motivation and Work Behavior* (7th ed.), 126-140. NY, McGraw-Hill.
11. Stajkovic, A.D., & Luthans, F. (2001). Differential effects of incentive motivators on work performance. *Academy of Management Journal, 44*, 580-590.
10. Stajkovic, A.D., & Sommer, S. (2000). Self-efficacy and causal attributions: Direct and reciprocal links. *Journal of Applied Social Psychology, 30*, 707-737.
9. Luthans, F. & Stajkovic, A.D. (2000). Provide recognition for performance improvement. In Locke, E. A. (Ed.), *Handbook of Principles of Organizational Behavior* (1st ed.).
8. Luthans, F., Stajkovic, A.D., & Ibrayeva, E. (2000). Environmental and psychological challenges of entrepreneurial development in transition economies. *Journal of World Business, 35*, 95-110.
7. Stajkovic, A.D. (1999). Fitting parametric fixed effect categorical models to effect sizes: A neglected meta-analytic approach in organizational studies. *Organizational Research Methods, 2*, 90-104.
6. Luthans, F., & Stajkovic, A.D. (1999). Reinforce (not necessarily pay) for performance. *Academy of Management Executive, 13*, 49-57.
5. Stajkovic, A.D., & Luthans, F. (1998). Self-efficacy and work-related performance: A meta-analysis. *Psychological Bulletin, 124*, 240-261.
4. Stajkovic, A.D., & Luthans, F. (1998). Social cognitive theory and self-efficacy: Going beyond traditional motivational approaches. *Organizational Dynamics, 26*, 62-74.
3. Luthans, F., Stajkovic, A.D., Luthans, B. C., & Luthans, K. W. (1998). Behavioral management: Meeting the challenge of performance improvement in Eastern Europe. *European Management Journal, 16*, 466-475.

2. Stajkovic, A.D., & Luthans, F. (1997). Business ethics across cultures: A social cognitive model. *Journal of World Business*, 32, 17-34.

1. Stajkovic, A.D., & Luthans, F. (1997). A meta-analysis of the effects of organizational behavior modification on task performance, 1975-95. *Academy of Management Journal*, 40, 1122-1149.

CASE AND BOOK REVIEW

Stajkovic, A.D. (1997). Case "Vietnam: An emerging market in the global economy." In *International Management*, (3rd ed.), pp. 544-545. New York: McGraw-Hill.

Stajkovic, A.D. (1996). Book review of *Building flexible organizations: A people centered approach*, by M. H. Overholt. *Organizational Dynamics*, 25, 93-94.

PROCEEDINGS

Sergent, K., & Stajkovic, A.D. (2018). Prime and punishment: When subconscious goals sabotage conscious goals in auditing profession. *Academy of Management Proceedings*.

Stajkovic, A.D., Carpenter, M. A., & Graffin, S. D. (2005). Charisma, social networks, and self-set career goals in the U.S. and China. *Academy of Management Proceedings*.

Luthans, F., & Stajkovic, A.D. (2000). The impact of social recognition on performance. *Midwest Academy of Management Proceedings*.

Luthans, F., Stajkovic, A.D., Luthans, B. C., & Luthans, K. W. (1998). Managerial effectiveness for emerging economies. *Pan Pacific Conference Proceedings*.

Farner, S., Luthans, F., & Stajkovic, A.D. (1998). Self-efficacy, rewards, and behavior. *Decision Science Institute Proceedings*.

Luthans, F., Stajkovic, A.D., & Luthans, B. C. (1998). Pay for performance: Theory, research, and practice. *Midwest Decision Science Institute Proceedings*.

Stajkovic, A. D. (1996). Fitting parametric fixed effect categorical models to effect sizes. *Decision Science Institute Proceedings*.

Luthans, F., Stajkovic, A.D., & Reed, K. (1996). Country clustering revisited: A quantitative review of cultural dimensions. *Decision Science Institute Proceedings*.

Luthans, F., Goebel, J., & Stajkovic, A.D. (1996). Comparing perceptions of business ethics across cultures: U.S., Europe, and Japan. *Pan-Pacific Conference Proceedings*.

Stajkovic, A.D. (1995). Effects of self-efficacy, goal-setting, and locus of control on task performance: A three-way factorial. *Decision Science Institute Proceedings*.

PAPERS UNDER REVISE AND RESUBMIT

Sergent, K., & Stajkovic A.D. (2019). [Title removed while under resubmission]. *Organizational Behavior and Human Decision Processes*. First R&R.

Stajkovic, A.D., Sergent, K., Lee, D., Greenwald, J., Raffiee, J., & Younger, S. (2019). [Title removed while under resubmission]. *Applied Psychology: An International Review*. First R&R.

PAPERS UNDER REVIEW

Stajkovic, A.D., Sergent, K., Greenwald, J. M., & Peterson, S. J. (2019). [Title removed while under review]. *Personnel Psychology*.

Stajkovic, A.D., & Sergent, K. (2019). *Confidence and its manifestations in organizations: Integrating social, cognitive, and personality perspectives*. A book proposal submitted to Oxford University Press, March 25, 2019.

PRESENTATIONS (peer reviewed)

Sergent, K., & Stajkovic, A.D. (2018). Prime and punishment: When subconscious goals sabotage conscious goals in auditing profession. *Academy of Management, OB division*, Chicago, IL.

Stajkovic, A.D., & Sergent, K. (2018). Discriminant, convergent, and incremental predictive validities between perceived self-efficacy and primed self-efficacy. *Association for Psychological Science*, San Francisco, CA.

Sergent, K., Stajkovic, A.D., & Latham, G. P. (2018). Can CEO motivate employees by priming an achievement goal? *Society for the Science of Motivation*, San Francisco, CA.

Stajkovic, A.D., Sergent, K., & Greenwald, J. (2017). Effects of primed and perceived self-efficacy on goal-directed action. *Association for Psychological Science*, Boston, MA.

Stajkovic, A.D., Peterson, S. J., Sergent, K., & Bartels, A. (2017). Effects of conscious self-efficacy, primed self-efficacy and primed goals in adaptive self-regulation of behavior. *Society for Industrial and Organizational Psychology*, Orlando, FL.

Stajkovic, A.D., Sergent, K., Peterson, S. J., Schantz, A. (2016). The latest developments in priming research in OB. *Academy of Management, OB division*. Anaheim, CA.

Stajkovic, A.D. (2014). Chair of the session: Improving measurement and generalizability. *Academy of Management, Research Methods division*. Philadelphia, PA.

Stajkovic, A.D. (2014). Discussant of the symposium: Perspectives on implicit processes in organizations. *Society for Industrial and Organizational Psychology*, Honolulu, HI.

Stajkovic, A.D. (2012). Facilitator of the session: Factors influencing effective and ineffective leadership. *Academy of Management, cross-divisions*. Boston, MA.

- Stajkovic, A.D. (2012). Chair of the session: Assessing current analytical methods. *Academy of Management, Research Methods division*. Boston, MA.
- Stajkovic, A.D., Greenwald, J. M., & Triana, M. D. C. (2012). Master tutorial on priming. *Society for Industrial and Organizational Psychology*. San Diego, CA.
- Stajkovic, A.D., Johnson, R., & Bowling, N. (2011). Discussant of the symposium: Measuring implicit processes in organizational research. *Society for Industrial and Organizational Psychology*. Chicago, IL.
- Stajkovic, A.D., & Latham, G. P. (2010). Organizational Behavior Division research forum for new members. Faculty fellow with Gary Latham for the work motivation topic. *Academy of Management, OB division*. Montreal, Canada.
- Stajkovic, A.D., Locke, E. A., Latham, G. P., Shantz, A., & Piccolo, R. (2009). Chair of the symposium and presenter: Subconscious goals, primed self-efficacy, and need for achievement. *Society for Industrial and Organizational Psychology*. New Orleans, LA.
- Stajkovic, A.D. (2009). Chair of the symposium and presenter: Goal setting, self-efficacy and performance: New research directions from nine authors. *Society for Industrial and Organizational Psychology*. New Orleans, LA.
- Stajkovic, A.D. (2008). Core confidence and coping with organizational change: A development of a model and examples of its applicability to Vietnam's emerging economy. *PACIBER Annual Conference*, Hanoi, Vietnam.
- Stajkovic, A.D., Locke, E., Erez, M., Kremer, S., & Latham, G. (2007). Chair of the symposium and presenter: Conscious and subconscious goal effects on self-efficacy and effects of primed creativity on performance in single and dual tasks. *Academy of Management, Human Resource Management (HRM) and Managerial and Organizational Cognition (MOC) divisions as cosponsors*. Philadelphia, PA.
- Lee, D., & Stajkovic, A.D. (2006). Collective efficacy formation and measurement. *Society for Industrial and Organizational Psychology*. Dallas, TX.
- Stajkovic, A.D., Carpenter, M. A., & Graffin, S. D. (2005). Charisma, social networks, and self-set career goals in U.S. and China. *Academy of Management, International Management division*. Honolulu, HI.
- Lee, D., & Stajkovic, A.D. (2005). Interpersonal trust and emotion as predictors of cooperation in work teams. *Academy of Management, MOC division*. Honolulu, HI.
- Stajkovic, A.D., Locke, E. A., Miner, J. B., Howard, A., & Latham, G.P. (2005). Chair of the symposium and presenter. The effects of subconscious trait and state motivation on performance. *Society for Industrial and Organizational Psychology*. Los Angeles, CA.
- Stajkovic, A.D., & Locke, E. A. (2004). Goal priming: A new approach to goal research. Master tutorial. *Society for Industrial and Organizational Psychology*. Chicago, IL.

Blair, E. S., & Stajkovic, A.D. (2004). Subconscious resilience and relation to entrepreneurial performance. *The Babson-Kauffman Entrepreneurship Conference*. Glasgow, Scotland.

Stajkovic, A.D. (2003). Positive psychology and work motivation: Development of a core confidence model. *Academy of Management, OB division*. Seattle, WA.

Locke, E. A., & Stajkovic, A.D. (2003). Work motivation: What we know and what we don't. Master tutorial. *Society for Industrial and Organizational Psychology*. Orlando.

Stajkovic, A.D., Avolio, B. Luthans, F., & Kechmar, M. (2002). Chair of the symposium and presenter. The effects of collective efficacy on performance in small social groups: What are the relationships? *Academy of Management, all-academy sponsorship*. Denver, CO.

Stajkovic, A.D., & Brown, S. (2002). Self-efficacy domain relatedness and criterion specificity. *Society for Industrial and Organizational Psychology*. Toronto, Canada.

Eden, D., Stajkovic, A.D., Kanfer, R., Mathieu, J. E., & Vancouver, J. (2002). Airing contrary views on self-efficacy beliefs' nature, meaning, and application. Symposium presenter. *Society for Industrial and Organizational Psychology*. Toronto, Canada.

Stajkovic, A.D., & Lee, D. (2001). A meta-analysis of the relationship between collective efficacy and performance. *Academy of Management, OB division*. Washington, D.C.

Stajkovic, A.D., Porter, L. W., Slocum, J. W., Jr., & Luthans, F. (2001). Chair of the symposium and presenter. The impact of organizational behavior research in the global arena: A view of the past & look at the future. *Pan-Pacific Conference*, Chile.

Stajkovic, A.D., & Lee, D. (2001). Hoping for collective efficacy while nurturing self-efficacy: Culture and team-building in the workplace. *Pan-Pacific Conference*, Chile.

Stajkovic, A.D. & Peterson, S. (2000). Toward a social cognitive theory of organizational change. *Academy of Management, MOC division*. Toronto, Canada.

Stajkovic, A.D., Peterson, S., & Luthans, F. (2000). The effects of multi-source feedback on affect and performance. *Academy of Management, HRM division*. Toronto, Canada.

Ibrayeva, E., Luthans, F., & Stajkovic, A.D. (2000). The impact of environmental and personality variables on entrepreneurship in transition economies: An empirical analysis. *Academy of Management, International Management division*. Toronto, Canada.

Luthans, F., & Stajkovic, A.D. (2000). The impact of social recognition on performance. *Midwest Academy of Management, OB division*. Chicago, IL.

Stajkovic, A.D. Peterson, S., & Luthans, F. (2000) Chair of the symposium and presenter. Coping with organizational change in organizations of the future. *Midwest Academy of Management*, Chicago, IL.

Stajkovic, A.D., Farner, S., Ibrayeva, E., & Luthans, F. (2000). Chair of the symposium and presenter. A social cognitive approach to organizational behavior: Theory, research, and practice.

Decision Science Institute, OB division. Orlando, FL.

Stajkovic, A.D. (2000). The impact of self-efficacy on coping with organizational change in the globally interdependent economy. *Pan-Pacific Conference. Brisbane, Australia.*

Stajkovic, A.D., Porter, L. W., Slocum, J. W., Jr., & Luthans, F. (2000). Chair of the symposium and presenter. Organizational behavior implications for international management at the turn of the century. *Pan-Pacific Conference. Brisbane, Australia.*

Stajkovic, A.D., & Luthans, F. (1999). The past is prologue: History, review, and meta-analysis of the effects of different rewards on performance. *Academy of Management, Creative approaches to research and technology in management track. Chicago, IL.*

Stajkovic, A.D., Porter, L. W., Luthans, F., Wood, R. E., Eden, D., & Locke, E. A. (1999). Chair of the symposium and presenter. Self-efficacy: Theory, research, and application. *Academy of Management, OB and MOC divisions. Chicago, IL.*

Stajkovic, A.D., & Peterson, S. J. (1999). Social cognition and coping with organizational change: The role of self-efficacy. *Western Academy of Management. Redondo Beach, CA.*

Ibrayeva, E., Luthans, F., & Stajkovic, A.D. (1999). Psychological challenges facing entrepreneurial development in Eastern European economies. *Decision Science Institute, OB division. New Orleans, LA.*

Stajkovic, A. D., & Luthans, F. (1998). A social cognitive model for organizational behavior theory and application. *Academy of Management, OB division. San Diego, CA.*

Luthans, F., Stajkovic, A.D., & Mosley, A. (1998). The effects of financial vs. non- financial rewards on work performance: A field experiment. *Academy of Management, OB division and shared interests track. San Diego, CA.*

Luthans, F., Stajkovic, A.D., & Luthans, B. C. (1998). The achievement motivation of managers: Private vs. public firms. *Midwest Academy of Management, Kansas City.*

Stajkovic, A.D. (1998). Newly emerging organizational behavior constructs for improving human performance. *Western Decision Science Institute, Reno, NV.*

Luthans, F., Stajkovic, A.D., Luthans, B. C., & Luthans, K. W. (1998). Managerial effectiveness in emerging economies. *Pan Pacific Conference, OB track, Korea, 1998.*

Farner, S., Luthans, F., & Stajkovic, A.D. (1998). Self-efficacy, rewards, and behavior. *Decision Science Institute, OB division. Las Vegas, NV.*

Luthans, F., Stajkovic, A.D., & Luthans, B. C. (1998). Pay for performance: Theory, research, and practice. *Midwest Decision Science Institute.*

Stajkovic, A.D., & Luthans, F. (1997). Self-efficacy and task performance: A meta-analysis. *Academy of Management, OB division. Boston, MA.*

Luthans, F., & Stajkovic, A.D. (1997). Behavioral management: Past, present, and future. *Midwest Academy of Management, all-academy session*, Ann Arbor, MI.

Stajkovic, A.D., Pearce, J. Lee, S. M., Luthans, F., & Whybark, C. (1997). Chair of the symposium and presenter. What lessons have been learned during the economic transition in Eastern Europe. *Decision Science Institute, OB division*. San Diego, CA.

Luthans, F., Stajkovic, A.D., Envick, B. (1997). Effects of general and social efficacy on entrepreneurial performance. *Decision Science Institute, OB division*. San Diego, CA.

Stajkovic, A.D., & Luthans, F. (1996). A meta-analysis of the effects of O.B. Mod. on task performance. *Academy of Management, OB division*. Cincinnati, OH.

Stajkovic, A.D., & Sommer, S. M. (1996). Self-efficacy and causal attributions: Direct and reciprocal links. *Academy of Management, OB division*. Cincinnati, OH.

Stajkovic, A. D. (1996). Fitting parametric fixed effect categorical models to effect sizes. *Decision Science Institute, OB division*. Orlando, FL.

Luthans, F., Stajkovic, A.D., & Reed, K. (1996). Country clustering revisited: A quantitative review of cultural dimensions. *Decision Science Institute, OB division*. Orlando, FL.

Luthans, F., Goebel, J., & Stajkovic, A.D. (1996). Comparing perceptions of business ethics across cultures: U.S., Europe, and Japan. *Pan-Pacific Conference, OB track*. Japan, 1996.

Stajkovic, A.D. (1995). Effects of self-efficacy, goal-setting, and locus of control on task performance: A three-way factorial. *Decision Science Institute, OB division*. Boston.

INVITED PRESENTATIONS (not peer reviewed)

Stajkovic, A.D. (2019). Self-efficacy and chemistry. *UW-Madison Chemistry department*. Scheduled for April 2, 2019

Stajkovic, A. D., Sergent, K. (2019). Prime and Prejudice. *UW-Madison, Human Resource Representatives, March 22, 2019*.

Stajkovic, A.D. (2018). Moderator and presenter with Peter Vahnam. How to become CEO. *The Weikel Leadership Series at WSB, UW-Madison*.

Stajkovic, A.D., & Sergent, K. (2018). Prime and prejudice: Implications for HR professionals. *HR@UW December, 2018, UW-Madison, Office of Central HR*.

Sergent, K., Stajkovic, A.D. (2018). Self-regulation in the workplace. *Professionals Conference, UW-Madison, the Learning and Development Office*.

Stajkovic, A.D. (2017). Developing transformational leaders as one of HR competences at UW-Madison. *HR@UW December 2017, UW-Madison, Office of Central HR*.

Stajkovic, A. D. (2016). Motivating performance with transformational leadership. *HR@UW*

December 2016, UW-Madison, Office of Central HR.

Stajkovic, A. D. (2016). Ain't no mountain high enough: The role of self-efficacy and confidence in careers of women. *John Deere, Society of Women Engineers Conference*.

Stajkovic, A. D. (2015). Ain't no mountain high enough: The role of self-efficacy in careers of women. *Thermo Fisher Scientific, the Women Employees' Resource Group*.

Stajkovic, A. D. (2014). How can goal setting theory guide new research in academic medicine. *UW-Madison, School of Medicine and Public Health*.

Stajkovic, A. D. (2014). Leadership of student organizations. *Greek Presidents Retreat*.

Stajkovic, A. D. (2013). Leadership and creativity in academic medicine. *UW-Madison, Hospitals and Clinics, Radiology Department*.

Stajkovic, A. D. (2013). Teaching leadership. *UW-Madison, Student Faculty Board*.

Stajkovic, A.D. & Zagzebski, I. (2013). Leadership versus management of student organizations. *Globe Med at UW-Madison national meeting*.

Stajkovic, A.D. (2011). Motivation across cultures. *Tsinghua University, Beijing, China*.

Stajkovic, A.D. (2010). Priming subconscious in OB. *National University of Singapore*.

Stajkovic, A.D. (2010). Ain't no mountain high enough: The role of self-efficacy and confidence in careers of women. *Women's Executive Leadership Summit*. Madison, WI.

Stajkovic, A.D. (2010). Motivation across cultures. *Tsinghua University, Beijing*.

Stajkovic, A.D. (2010). Three talks at the *University of Rome* (psychology department, school of economics, and consulting company). Invited, postponed due to scheduling.

Stajkovic, A.D. (2009). Motivation across cultures. *Tsinghua University, Beijing*.

Stajkovic, A.D. (2008). What happens to performance when conscious and subconscious goals are in conflict? *Global Research Series, Sogang University, Seoul, South Korea*.

Stajkovic, A.D. (2006). Transactional vs. transformational leadership. *Credit Unions Executive Society: The CEO Network*. San Diego, CA.

Stajkovic, A.D. (2003). Building effective executive teams. *Credit Unions Executive Society: The CEO Network*. Naples, FL.

Stajkovic, A.D. (2003). Positive psychology. *Filene Research Council*. Santa Fe, NM.

Stajkovic, A.D. (2003). Next level leadership: Characteristics of transformational leaders. *Credit Unions Executive Society: The CEO Network*. Boston, MA.

- Stajkovic, A.D. (2002). Research methodologies applied in an international context: A role of meta-analysis. *Ohio State University*, Columbus, OH.
- Stajkovic, A.D. (2002). Work motivation and its role in the 21st century management. Presentation to the members of the Chinese Academy of Sciences attending the seminar on *Managing Technology from Research to Market* at UW-Madison.
- Stajkovic, A.D. (2001). Work motivation without money. *Peking University*, China.
- Stajkovic, A.D. (2001). Self-efficacy and work motivation. *Chinese Department of Foreign Affairs, Beijing General Research Institute*. Beijing, China.
- Stajkovic, A.D. (2001). Work motivation, self-efficacy, and collective efficacy in the 21st century management. Presentation at the *Luoyang Copper Co, Ltd*. Louyang, China.
- Stajkovic, A.D. (2001). Work motivation through self-efficacy. Presentation at the *Shanghai Dachang Copper Industry Co., Ltd*. Shanghai, China.
- Stajkovic, A.D. (2000). The role of social cognition in in entrepreneurial self-regulation in Eastern Europe. *Enterprise Restructuring in Eastern Europe*. Copenhagen B. School.
- Stajkovic, A.D. (2000). Work motivation and human resources management for the 21st century. Presented to the directors and members of the Chinese Academy of Sciences attending the seminar on *Asian Partnership Initiative* at UW-Madison.
- Stajkovic, A.D. (2000). The role of work motivation in the 21st century management. *Board Meeting of the International Institute of Internal Auditors*. Madison, WI.
- Stajkovic, A.D. (1999). Work motivation. *University of Pretoria*, South Africa.
- Stajkovic, A.D. (1997). Behavioral management: Implications for HRM in Eastern Europe. *Management in the East European Transformation*, Chemnitz Germany.
- Stajkovic, A.D. (1997). Self-efficacy. *Gallup Research Headquarters*, Lincoln, NE.

TEACHING “Top 10 list”

<u>Course</u>	<u>Program</u>	<u>Evaluations</u>	<u>Top 30%</u>
<i>Organizational Behavior</i> (MHR 872)	Ph.D.	5.00 (scale 1) 5.00 (scale 2)	100%
	Ph.D.	5.00 (scale 1) 4.96 (scale 2)	100%
<i>Leadership</i> (MHR 365)	Undergraduate	4.96 (scale 1) 4.95 (scale 2)	96.5%
	Undergraduate	4.94 (scale 1) 4.96 (scale 2)	97.1%
	Undergraduate	4.91 (scale 1) 4.76 (scale 2)	100%
<i>Organizational Behavior</i> (MHR 700)	Executive MBA	4.95 (scale 1) 4.87 (scale 2)	100%
<i>Leadership Across Cultures: Learning from the Books and Streets of China</i> (includes 10 days in Beijing and Shanghai)	Undergraduate	4.94 (scale 1) 4.81 (scale 2)	91.7%
	Undergraduate	4.89 (scale 1) 4.71 (scale 2)	100%
<i>Motivation and Leadership</i>	Executive MBA	4.87 (scale 1) 4.59 (scale 2)	93.1%
<i>Managing Behavior in Organizations</i> (MHR 704)	Executive MBA	4.81 (scale 1) 4.67 (scale 2)	90.9%
	Evening MBA	4.80 (scale 1) 4.62 (scale 2)	88.1%

SELECT MEDIA EXPOSURE (see: www.stajkovic.biz/media)

- ❑ *MBA Blog* (2018): Becoming a Transformational Leader
- ❑ *MBA Blog* (2018): Build Your Confidence, Achieve Greater Success at Work
- ❑ *WI School of Business Faculty Blog* (2017): How to Predict Academic Achievement
- ❑ *WSB Recruiting* (2018). Learn from a UW-Madison Leadership Expert
- ❑ *LinkedIn* (2017): Developing Leadership Savoir-Faire: What B-Schools Can Do for Graduates
- ❑ *LinkedIn* (2017): Why New Year's Resolutions Fail and How to Make Them Work with Theory
- ❑ *LinkedIn* (2017): Core Confidence Across Walks of Life
- ❑ *WSB Recruiting* (2017): Learn from a UW-Madison Confidence Expert
- ❑ *Ivy Exec Webinar* (2016): How Confidence Impacts Your Professional Success
- ❑ *Biz Ed November* (2016). Putting Faculty in the Limelight
- ❑ *WSB Update Magazine* (2016): Can Employee Performance and Satisfaction be Predicted by Confidence?
- ❑ *Ivy Exec Webinar* (2015): Motivating Exceptional Performance Through Transformational Leadership
- ❑ *WSB Faculty Blog* (2015). How to Predict Employee Performance and Satisfaction
 - Rated #1 most popular faculty blog for 2015
- ❑ *YouTube Promotion for WSB* (2015): What is Confidence?
 - Most viewed WSB faculty video on YouTube
- ❑ *Wisconsin State Journal* (2015): Huge Morgridge gift grows beyond UW expectations
- ❑ *LinkedIn Student Blog* (2015): Office Hours Gone Golden – Alex is my Golden Mentor
- ❑ *The Boston Globe* (2008). Interview on the role of self-efficacy in the workplace.
- ❑ *Elle Magazine* (2007). *Ain't no mountain high enough*. Interview with Louisa Kemps on the role of self-efficacy in the careers of women. April 2006, Vol. 22, No. 8.
- ❑ *Henry Stewart Talks* (2006): Work Motivation: Definition, Purpose, and Relevance
- ❑ *Podcast* (2006): Social Cognitive Theory and Self-efficacy

- ❑ *Evening MBA Promotional Video* (2005): University of Wisconsin - Madison
- ❑ *Midwest Airlines Magazine* (2003). Interview on work motivation and interpersonal relations in business. 2003, Vol. 11, No. 3, p. 16
- ❑ *A Quantitative Examination of Trends in I-O Psychology 2001-2005*.
 - Top 10 article in the Most Highly Cited Industrial Organizational Articles

EXECUTIVE EDUCATION

I conducted over 30 executive education programs with companies such as Allergan, Actuant, Credit Unions Executive Society, Cummins, Epic, Government of Latvia (via Booz, Allen & Hamilton), Lands' End, Johnson Controls, Ultratec, and WE Energies.

A Few Examples

Actuant corporation

- ❑ *Transformational Leadership*, custom program, 1.5 days
- ❑ Evaluation: 7.0 / 7.0
- ❑ Evaluation: 100% of participants ($n = 15$) stated expectations as “exceeded”

Strategic Leadership Institute

- ❑ *Motivation and Leadership*, custom program, 3 days
- ❑ Evaluation: 6.9 / 7.0
- ❑ Evaluation: 100% of participants ($n = 9$) stated expectations as “exceeded.”

Johnson Controls, Inc.

- ❑ *Transformational Leadership*, custom program, 2 days
- ❑ Evaluation: 6.6 / 7.0
- ❑ Evaluation: 80% of participants ($n = 20$) stated expectations as “exceeded”

GRANTS

I have received 24 grants over the years. The projects included funding dissertation research in China, supporting honors students, as well as doctoral students with RA funds, international travel support and research projects. Funding sources were at the University, professional (SHRM), private (Filene), and national levels (CIBER, U.S. Department of Education).

A Few Examples

Project: Funding for students to help them with the cost of the study tour to China.
Amount: \$9,000.00 | Source: CIBER

Project: Testing core confidence higher-order construct.
Amount: \$8,500.00 | Source: Filene Research Council, private research foundation.
Amount: \$15,000.00 | Source: Business Research Competition, UW-Madison.

- Project: Expanding social network theory to better understand and predict global terrorism. With Mason Carpenter and Anthony Nyberg.
Amount: \$7,500.00 | Source: CIBER
- Project: Comparing the impact of financial and nonfinancial rewards on employee performance: A field experiment.
Amount: \$9,300.00 | Source: Society for Human Resource Management (SHRM).
- Project: The effects of culture on team trust, collective efficacy, and team performance: A comparative study in China and the United States. Dissertation funding for my doctoral student to collect field data in China.
Amount: \$6,000.00 | Source: Asian Partnership Initiative.
- Project: One year of Research Assistantship funding for my doctoral student.
Amount: \$12,924.00 | Source: Wisconsin Alumni Research Foundation.

SERVICE

Global

Hong Kong, National Research Grants Council
Reviewer for multinational research grant proposals, 2018, 2016, 2014

Israel Science Foundation
Reviewer for a research grant proposal, 2019, 2015

Croatian Science Foundation
Reviewer for a research grant proposal, 2015

South African Republic, National Research Foundation, 2013
External reviewer of Prof. ... career research productivity. Requested as a comprehensive career evaluation process defined as follows:

“The NRF evaluation and rating process is a benchmarking tool that researchers can use to assess their own standing relative to peers around the world. The NRF uses the evaluation and rating system as a mechanism to nurture scholarship and grow the country’s research capacity. The evaluation and rating system reinforces the importance of internationally competitive research and stimulates healthy competition between researchers and research institutions. It demands that researchers are accountable and efficient. The system recognizes researchers who produce quality research outputs and remain internationally competitive.”

Editorial

Journal of Applied Psychology
❑ Contributing editor, editorial board member, 2020-2014; 2014-2008

Academy of Management Journal
❑ Board member, 2000-2001; 2001-2004

Organizational Behavior and Human Decision Processes

- ❑ Board member, 2007-2011

Harvard Business Review

- ❑ Advisory council member, 2009-present

South African Journal of Human Resource Management

- ❑ Board member, 2003-present

Organizational Dynamics

- ❑ Board member, 1999-2016

UW-Madison

Search committee member for Chief HR Officer at UW-Madison, Ongoing, Bascom

2018-2019, Faculty Senator, alternate

2012-2015, Faculty Senator

2009-2012, Faculty Senator

2006-2009, Faculty Senator

AIIESEC faculty advisor

Wisconsin School of Business

Five-year review committee member for Prof. Stacie LaPlante, 2018

Chair, search committee for Director of Health Care Leadership in the WSB, 2015- 2016

Masters curriculum committee for EMBA/EvMBA, 2015-2016; 2013-2014

Masters curriculum committee for full-time MBA, 2013/2014

Chair, search committee for Assistant Dean for Executive, Evening, and Corporate MBA programs, 2013, summer)

Undergraduate curriculum committee, school level, 2012/2013

Meeting with Fluno executive education director about Leadership offerings, 2012

Awards committee, 1999-2007; 2009-2010

Core MBA faculty committee, 1999-2006

MHR Department

Tenure and promotion committee for Prof. Maria Triana, 2013/2014

Tenure and promotion committee for Prof. Cynthia Devers, 2009/2010

KDBIN, MHR subcommittee for OB/HR classes, 2013

Ph.D. committee, 2001-2006

Faculty recruiting committees, 2016/17; 2010/11; 2007/08; 1999/00

Doctoral student committees:

Kayla Sergent

- Dissertation committee, chair
- Prelims committee - reader for Research Methods area
- Graduated: 2018
- Assistant Professor at Edgewood College

Rachel Martin

- Dissertation committee, member
- Accounting department
- Assistant professor at Utah State University

Jessica M. Greenwald

- Dissertation committee, chair
- Prelims committee - reader for Organizational Behavior area
- Graduated: 2010
- Associate professor at St. Ambrose University

Mark A. Maltarich

- Dissertation committee, chair
- Prelims committee - reader for Organizational Behavior area
- Graduated: 2009
- Assistant professor at University of South Carolina

Eden S. Blair

- Dissertation committee, chair
- Prelims committee - reader for Organizational Behavior area
- Graduated: 2008
- Associate professor at Bradley University

Dongseop Lee

- Dissertation committee, chair
- Prelims committee - reader for Organizational Behavior area
- Graduated: 2005
- Professor at Korea University

Amanda Shantz

- Dissertation committee, external member
- University of Toronto, Centre for Industrial Relations and Human Resources
- Graduated: 2008

- Associate professor at Trinity College Dublin

Sean Andre

- Dissertation committee, member
- Accounting department
- Graduated: 2008
- Associate professor at West Chester University

Greg P. Reilly

- Dissertation committee, member
- Graduated: 2007
- Associate professor at University of Connecticut

Ingo Holzinger

- Dissertation committee, member
- Graduated: 2005
- Assistant professor at Schulich School of Business

Robyn Berkley

- Dissertation committee, member
- Graduated: 2000
- Associate professor at Southern Illinois University - Edwardsville

Anthony M. Sadler

- Prelims committee - reader for Organizational Behavior area

Scott D. Graffin

- Prelims committee - reader for Organizational Behavior area

Michael DeVaughn

- Prelims committee - reader for Organizational Behavior area

PROFESSIONAL AFFILIATIONS

Academy of Management (AOM)

Organizational Behavior division | Research Methods division

American Psychological Association (APA)

Division 14, Society for Industrial and Organizational Psychology (SIOP)

American Psychological Association

Division 8, Personality and Social Psychology

Midwestern Psychological Association (MPA)

Association for Psychological Science (APS)

Society for Science of Motivation (SSM)

NATIONAL ASSOCIATION CONSORTIUMS

- ❑ Junior Faculty Consortium - Academy of Management
- ❑ OB/OT/OD Doctoral Consortium - Academy of Management
- ❑ OB Doctoral Consortium - Decision Sciences Institute

OTHER SCHOOLS AND UNIVERSITIES ATTENDED

Alliance Francaise
Ecole Internationale de Langue et de Civilisation Francaises
Paris, France

Foundation Postuniversitaire Internationale
Center Audiovisuel de Langue Francaises, Paris, France

Oxford University
St. Joseph's Hall, Oxford, England

Cambridge University
O.C.E.S., Cambridge, England

Oxford University
International College, Oxford, England

PROFESSIONAL EXPERIENCE

National Bank of Commerce
Corporate banking | Lincoln, Nebraska

Ernst and Young
External Audit | Milan, Italy

Banca Popolare di Verona
International banking and currency trading | Verona, Italy

CV updated, May 2019